



Pasaban is about to complete the installation of 2 sheeting machines for an important Italian cardboard converting group

2022-05-02

Pasaban has supplied an important Italian group with two sheeter machines for premium FBB cardboard. This project has been highly demanding and it rewards a high degree of automation adequate to the customer's needs.

The group supplies different grades of cardboard for the packaging and graphics industry. The company can supply sheets and reels in any special size required by customers.

"It has been an interesting project. They had some existing sheeters that didn't guarantee them enough quality with premium FBB board, and they trusted us to solve the problem." Carlos Muriel, Sales and Marketing Director at Pasaban.



The project involves two 1900mm wide sheeters for board with a high level of automation. Both sheeters were conceived to offer a modular and scalable system that include a wide range of options to meet the customer's current and future production requirements.

In this case, the material to be cut is a very high-quality board (virgin fiberboard), which requires not only high precision but also optimum cutting quality across the entire range of grammages and

densities. Pasaban is a world leader in terms of sheeting quality, so it has been able to create a customized project capable of meeting this need.

Another key factor has been the relationship with the Italian group. Pasaban is committed to accompanying the customer throughout the purchase cycle, project execution, and after-sales service. Trust is not achieved in a day; it is necessary to work on it in order to build close and fruitful long-term relationships. In addition, due to the team of specialized engineers on staff and with whom customers deal, you will feel that you are always dealing with professionals.

In a market where after-sales service and maintenance are of vital importance, companies are faced with the need to accompany their customers throughout the entire life cycle of the machines. This is why Pasaban is committed to prioritizing technical service and strengthening direct contact with customers.

"We hope to continue to move forward successfully in this country where other opportunities of interest may appear and will lead us to have a solid position of the brand in Italy". Dani Garcia, CEO of Pasaban.

Pasaban firmly believes that in order to gain the trust of customers, it is important to offer high-quality products and impeccable service. Fulfilling these premises is what makes Pasaban a leader in the design and manufacture of converting machinery for paper and cardboard. Fully customized projects, such as this carried out for the Italian group, are only possible thanks to the professionalism and knowledge of the employees and the close collaboration with the customers.